Market Place

Shade Structures Annual State Contract *Frequently Asked Questions* Contract #650-001-04-1

What products are offered on the state contract?

- Our Standard Units
 - Rectangles
 - Squares
 - Triangles
 - Hexagons
 - Octagons
 - Star-Octagons
 - Safe Fun in the Sun Shade Towers Systems[™]
 - BreezeBrellas[™]
 - Bleacher Covers
 - Dugouts/T-Styles
 - Side Panel Protectors
 - Cantilever Systems
 - Shade Park[™]
 - Shadow Wing[™]
 - Super Contemporary
 - Contemporary
- Custom Designed Units
- Our Accessories

Who can purchase from the state contract?

- County School Systems
- School Principals & Maintenance
- Parks & Recreation Departments
- Florida Agencies
- Florida Municipalities

Why should the state contract be utilized?

- It's a competitively bid contract.
- Eliminates writing specs, advertising, bid meetings & invitations.
- Ability to place orders when you need to.

How does the process work?

• Log on to the Florida State website:

www.myflorida.com/st_contracts/650001041

- Select the product fitting your needs or call us for assistance.
- Fax, mail or email your purchase order.

Sunguard Shade Structures Corp. sales@sunguard.net • www.floridasunshade.com 1.800.319.1010 • 941.925.3000

Best Quality Steel

Sunguard Shade Structures, Corp., exclusively uses Allied Steel products; cold-rolled, galvanized tubular steel with a triple layer of protection. Allied products outperform most steels in tensile strength and long-term corrosion resistance. In saltwater spray and other weathering tests, Allied Steel outperforms the competition.

The Welds

Sunguard uses a special galvanized welding wire and then triple treats each weld for extra corrosion protection.

Best Quality Fabric

Sunguard Shade Cloth fabric is known for its' great strength, vibrant colors and durability. Our covers are made from *high-density polyethylene with ultraviolet additives, using mono filament and tape construction.* Sunguard covers are *rachel knitted* which ensures

fabric stability and prevents the fabric from fraying, even when cut. This special knitting also ensures a consistent shade pattern.

Technical specs:

Fabric Burst Strength: 260 KPA Tear Strength: 100 KG (warp) 210 KG (weft)

The Corners

Sunguard *triple reinforces all connecting points*. Each connecting point has nylon webbing sewn in the interior to further reinforce the corner. In addition, the corners are designed to conceal the tensioning cable to give clean, smooth lines.

The Thread

Sunguard uses a Teflon (PTFE) thread from the W. L. Gore Company, which will not deteriorate in the sun. The thread carries a lifetime guarantee and will not rot due to ultraviolet exposure or other environmental causes.

The Warranty

Sunguard Shade Structures, Corp., has the best warranty in the industry. *We warranty all steel framework for 20 years and all fabric covers for 10 years.* For further information, please see our Certificate of Warranty. *This is a non-prorated warranty.*

Tire Safety

Sunguard fabrics pass the E-84 fire rating test as well as the NFPA-701 and are rated a Class 1 Material.

The Cable

Sunguard uses a special galvanized cable that is UV stabilized to tension the fabric perimeter. This ensures long-term durability for the cable and the fabric.

Ultra-Violet Protection

Sunguard is the only shade company to have its cloth *tested by an independent laboratory* to verify and certify that its cloth blocks 90% or more of the cancer causing UV radiation. All colors that pass this stringent test are indicated on our brochures.

Engineering

Sunguards are designed to meet the toughest building codes in the world! *Sunguards are routinely engineered to meet 120 mph wind loads!* They are also designed from 140 mph to 170 mph wind-borne debris regions as specified by the American Society of Civil Engineers Standard (ASCE 7-02).