

Price List

Effective August 01, 2005



**Sunguard Shade Structures
CORPORATION**

www.floridasunshade.com
sales@sunguard.net
1.800.319.1010

Premier Manufacturer of Shade Structures

Promoting Sun Safety & Cool Comfort

Contact & Contents

Address	4487 B Ashton Rd • Sarasota FL 32433
Toll Free	1.800.319.1010
Phone	941.925.3000
Fax	941.925.3001
Web Site	www.floridasunshade.com
email	sales@sunguard.net



I personally received and opened the boxes to the shade structures and personally installed one. I just wanted to thank you personally for your efforts in getting them to me on time. I've attached a picture of the one that I assembled, it looks great and was very easy to do.

Thank You



Florida State Contract

Contract	650-001-04-1
Toll Free	1.800.319.1010
Phone	941.925.3000
Fax	941.925.3001
Web Site	www.floridasunshade.com
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Best Quality Steel

Sunguard Shade Structures, Corp., exclusively uses Allied Steel products; cold-rolled, galvanized tubular steel with a triple layer of protection. Allied products outperform most steels in tensile strength and long-term corrosion resistance. In saltwater spray and other weathering tests, Allied Steel outperforms the competition.

The Welds

Sunguard uses a special galvanized welding wire and then triple treats each weld for extra corrosion protection.

Best Quality Fabric

Sunguard Shade Cloth fabric is known for its' great strength, vibrant colors and durability. Our covers are made from *high-density polyethylene with ultraviolet additives, using mono filament and tape construction.* Sunguard covers are *rachel knitted* which ensures fabric stability and prevents the fabric from fraying, even when cut. This special knitting also ensures a consistent shade pattern.

Technical specs:

- Fabric Burst Strength: 260 KPA
- Tear Strength: 100 KG (warp)
- 210 KG (weft)

The Corners

Sunguard *triple reinforces all connecting points.* Each connecting point has nylon webbing sewn in the interior to further reinforce the corner. In addition, the corners are designed to conceal the tensioning cable to give clean, smooth lines.

The Thread

Sunguard uses a Teflon (PTFE) thread from the W. L. Gore Company, which will not deteriorate in the sun. The thread carries a lifetime guarantee and will not rot due to ultraviolet exposure or other environmental causes.

The Warranty

Sunguard Shade Structures, Corp., has the best warranty in the industry. *We warranty all steel framework for 20 years and all fabric covers for 10 years.* For further information, please see our Certificate of Warranty. *This is a non-prorated warranty.*

Fire Safety

Sunguard fabrics pass the E-84 fire rating test as well as the NFPA-701 and are rated a Class 1 Material.

The Cable

Sunguard uses a special galvanized cable that is UV stabilized to tension the fabric perimeter. This ensures long-term durability for the cable and the fabric.

Ultra-Violet Protection

Sunguard is the only shade company to have its cloth *tested by an independent laboratory* to verify and certify that its cloth blocks 90% or more of the cancer causing UV radiation. All colors that pass this stringent test are indicated on our brochures.

Engineering

Sunguards are designed to meet the toughest building codes in the world! *Sunguards are routinely engineered to meet 120 mph wind loads!* They are also designed from 140 mph to 170 mph wind-borne debris regions as specified by the American Society of Civil Engineers Standard (ASCE 7-02).



Shade Structures

Annual State Contract *Frequently Asked Questions*

Contract #650-001-04-1

What products are offered on the state contract?

- Our Standard Units
 - Rectangles
 - Squares
 - Triangles
 - Hexagons
 - Octagons
 - Star-Octagons
 - Safe Fun in the Sun Shade Towers Systems™
 - BreezeBrellas™
 - Bleacher Covers
 - Dugouts/T-Styles
 - Side Panel Protectors
 - Cantilever Systems
 - Shade Park™
 - Shadow Wing™
 - Super Contemporary
 - Contemporary
- Custom Designed Units
- Our Accessories

Who can purchase from the state contract?

- County School Systems
- School Principals & Maintenance
- Parks & Recreation Departments
- Florida Agencies
- Florida Municipalities

Why should the state contract be utilized?

- It's a competitively bid contract.
- Eliminates writing specs, advertising, bid meetings & invitations.
- Ability to place orders when you need to.

How does the process work?

- Log on to the Florida State website:
www.myflorida.com/st_contracts/650001041
- Select the product fitting your needs or call us for assistance.
- Fax, mail or email your purchase order.

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As you know, sun safety has become an integral part of play area safety for our children. Skin cancer rates are rising and the solar uv exposure to children is a leading contributor. Shade is the best preventative, and can be provided by trees, buildings, or Sunguard Shade Structure Units. Regardless of the source insist that facilities your children play at provide shade.

Protect Yourself from the Sun

- **Stay in the shade whenever possible.**
The sun's rays are strongest between the hours of 10 a.m. and 4 p.m.
- **No shadow...seek the shade!**
If your shadow is shorter than you are, you're likely to burn.
- Wear protective, tightly woven clothing, such as a long-sleeved shirt and pants.
- Apply a broad-spectrum sunscreen with a Sun Protection Factor (SPF) of at least 15.
- Reapply sunscreen every 2 hours when outdoors, even on cloudy days.
- Wear a wide-brimmed hat and sunglasses when outdoors.





1 in 5 children will grow up to have some form of skin cancer.



Grand Lakes Resort
Orlando, FL

Tuttle Elementary School
Sarasota, FL



**custom
designs**

custom designs

**custom
designs**

custom designs

Bee Ridge Park
Sarasota, FL



Type ¹	Model #	Length	Projection	Height ²	Finish	Weight ³	Retail ⁴	State ⁵
Custom	CSXXXXG	varies	varies	varies	Galvanized	varies	\$9	\$7
Custom	CSXXXXP	varies	varies	varies	Powder Coat	varies	\$10	\$8

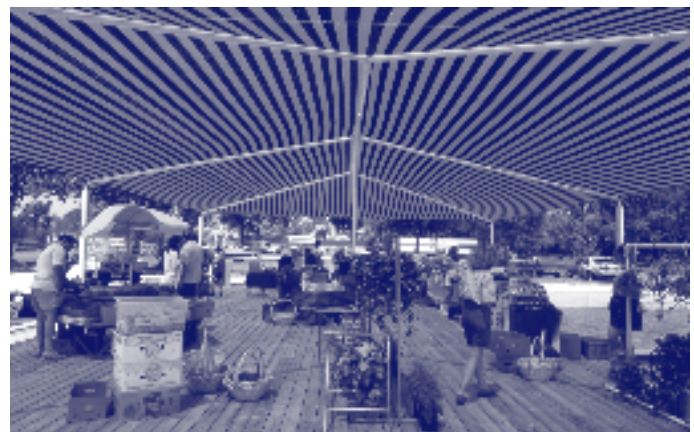


¹ Unit Type
² Standard entry heights of 7'7" to 9' are available on all units unless otherwise specified.
³ Shipping Weight (lbs) will vary depending upon the design specifications.
⁴ Retail prices are per square foot.
⁵ Florida State Discount of 25% and are listed per square foot.

East Cobb Baseball
Cobb County, GA



Farmer's Market
Sarasota, FL



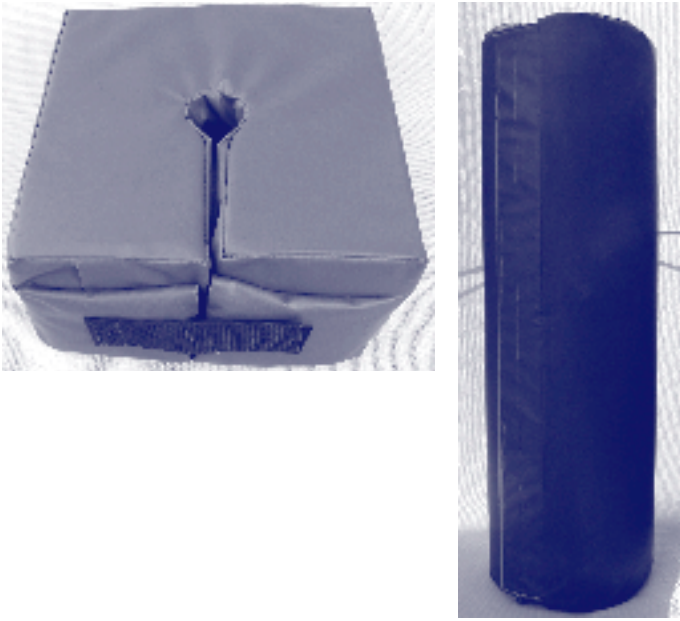
posts
pads
post pads

replacement
covers
replacement covers

logos heating
mistings
logos misting heating-lighting

surface
mount plates
surface mount plates

Post Pads

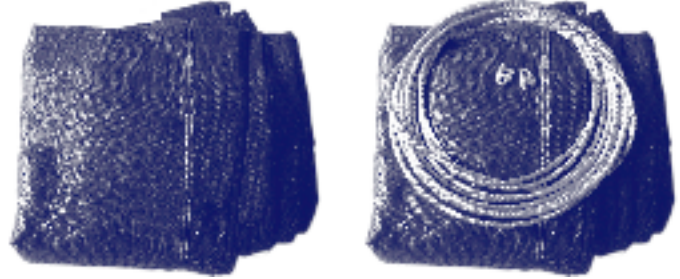


Item #	Sizes	Retail & State
Post Pads	call style sizes	varies depending upon style, call for quote

Replacement Covers

Replacement Cover Only		
Item #	Retail	State ¹
RC ³	\$4	\$3

Replacement Cover with Cable & Clamps		
Item #	Retail	State ¹
RCC ³	\$5	\$4



¹Florida State Discount of 25%.

Prices for Replacement Covers are per square foot.

Additional Options

Item #	Retail & State
Logos	varies depending upon job, call for quote
Misting Systems	varies depending upon job, call for quote
Heating Systems	varies depending upon job, call for quote
Lighting Systems	varies depending upon job, call for quote



Ashton Elementary School
Sarasota, FL



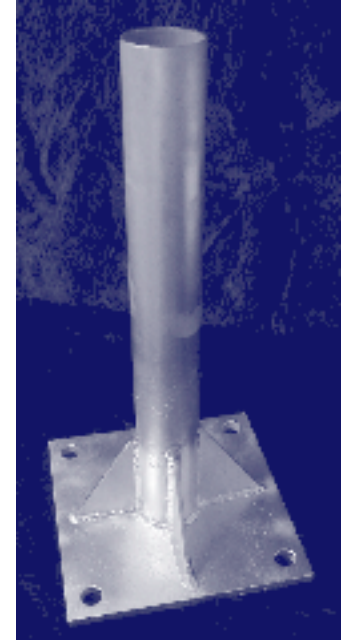
Lackland Air Force Base
Misting System
San Antonio, TX

Surface Mount Plate

Item #	Retail	State ¹
SM ³	\$71	\$54

¹Florida State Discount of 25%.

Prices listed are for one (1) surface mount plate each.



surface
mount
new footings

surface
mount
existing footings

direct
imbedment

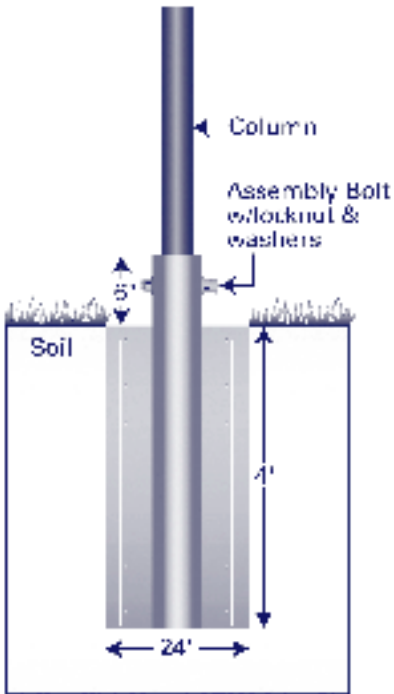
sleeve
imbedment

imbedment options

sleeve imbedment

This mounting is available for the BreezeBrella™ units only.

Incorrect installation voids all warranties.

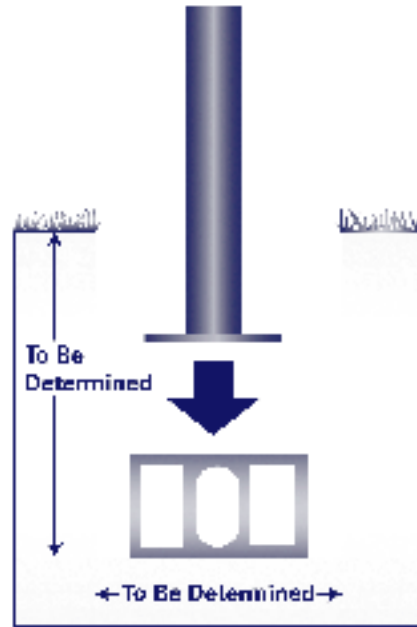


direct imbedment

Installation requires posts to be imbedded in a concrete footing in bare soil.

Footings are specified, but are not provided.

Incorrect installation voids all warranties.



surface mount options

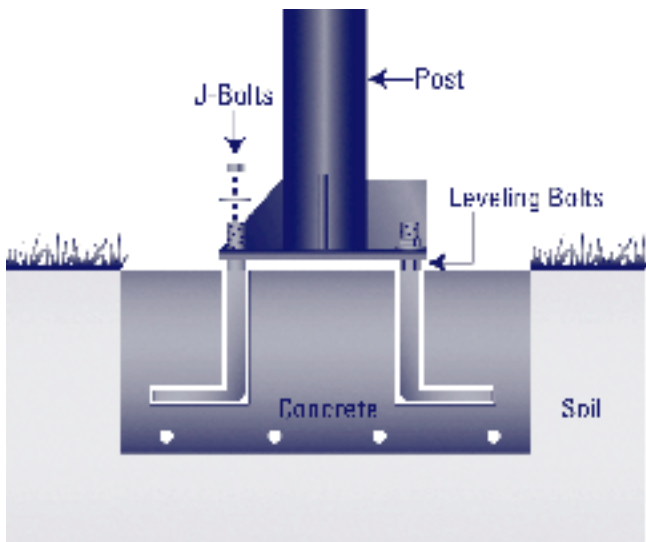
new footings

Units can be surface mounted on new footings poured to specifications.

Footing requirements vary according to structure size. Please call for specifications.

Incorrect installation voids all warranties.

J-bolts are not supplied by Sunguard Shade Structures Corp.



existing

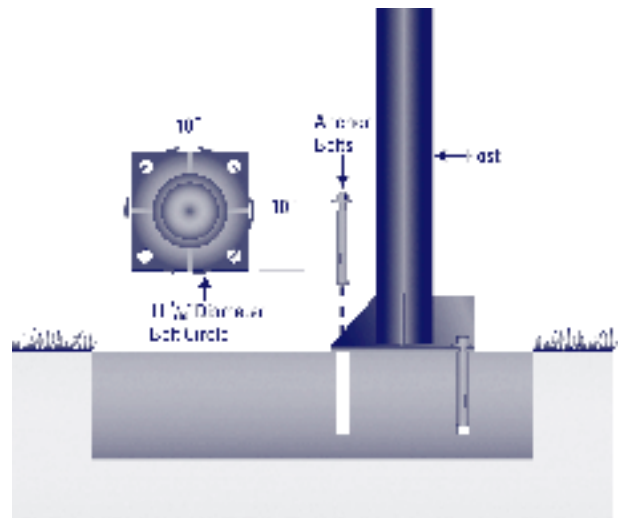
Units can be surface mounted on a 4" (minimum) existing concrete slab.

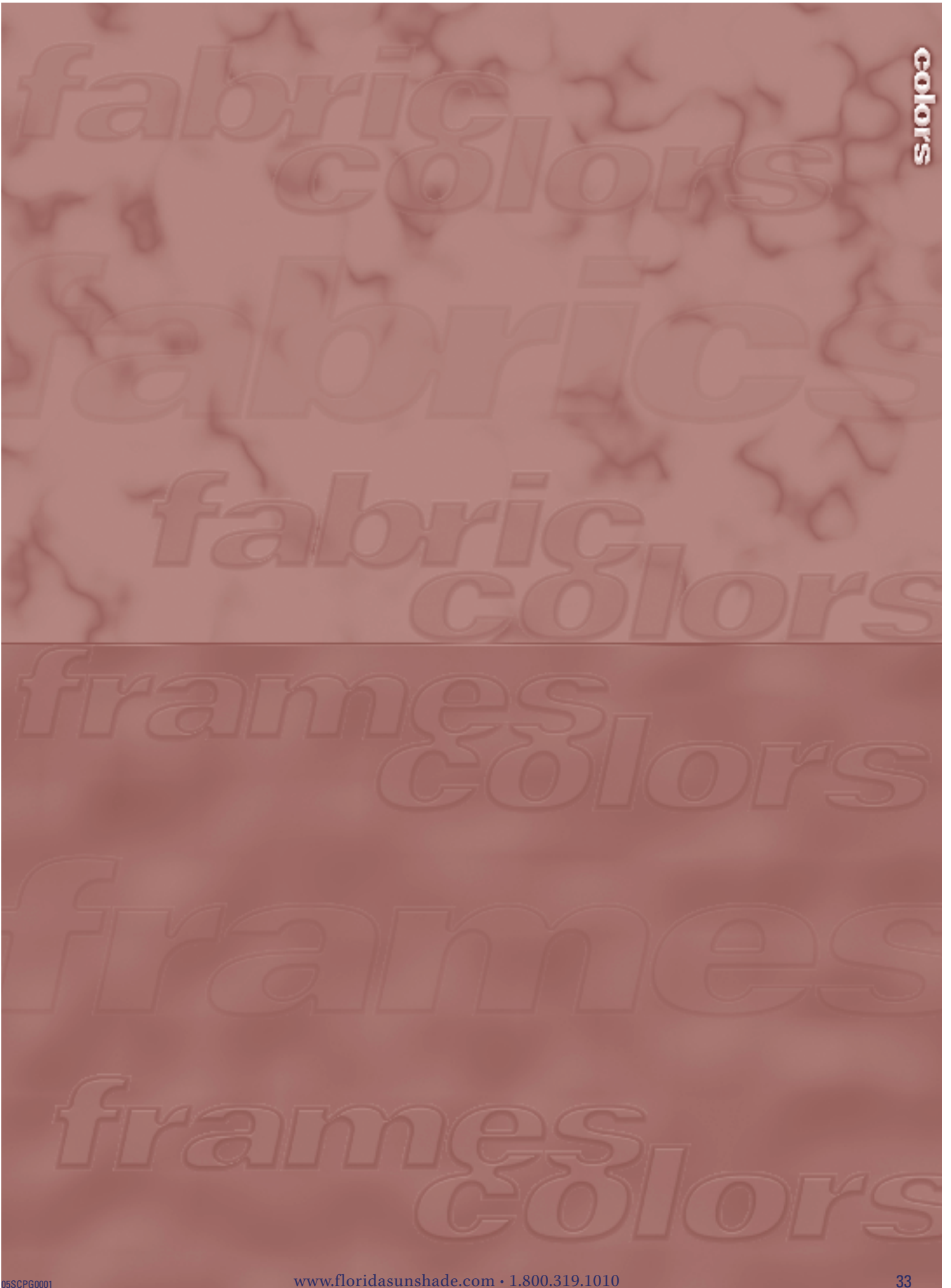
Slab requirements vary according to structure size. Please call for specifications.

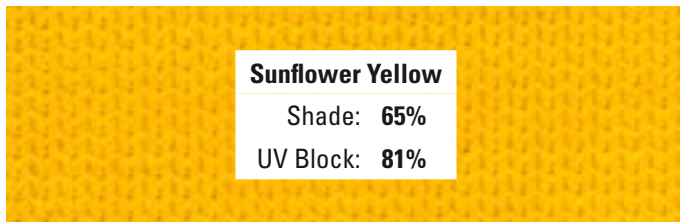
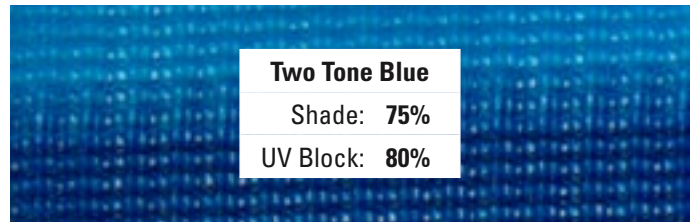
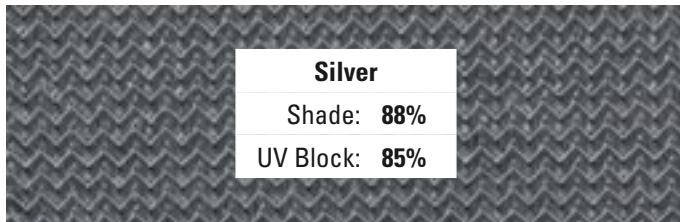
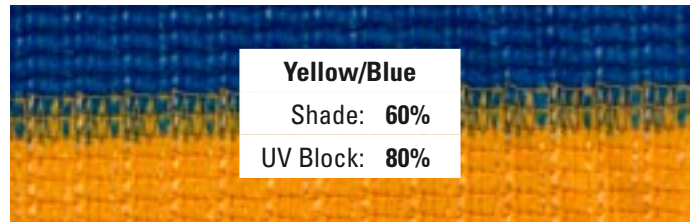
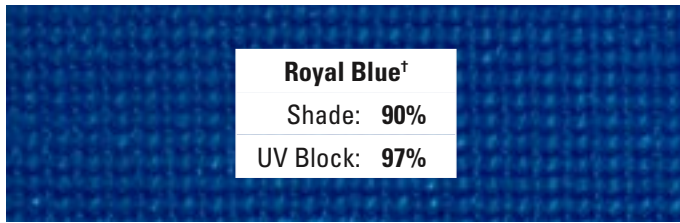
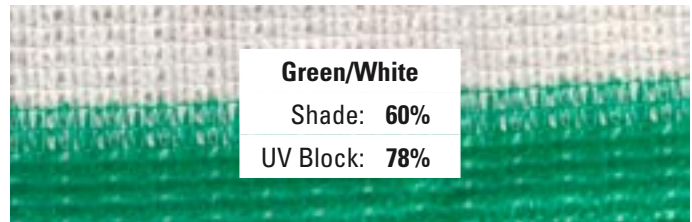
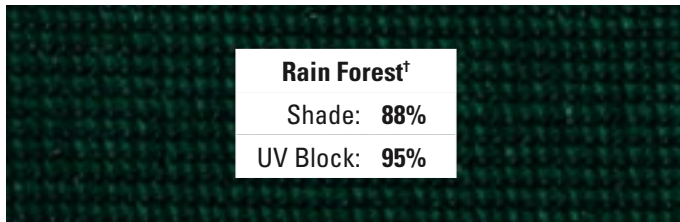
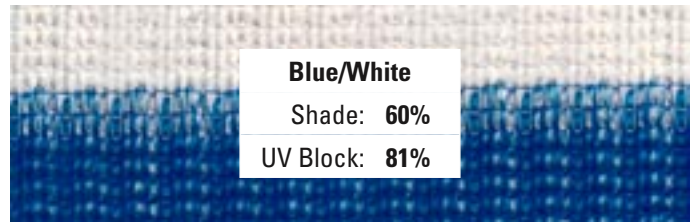
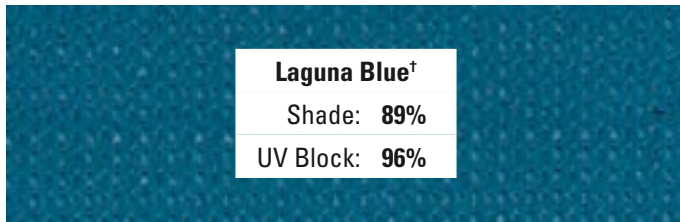
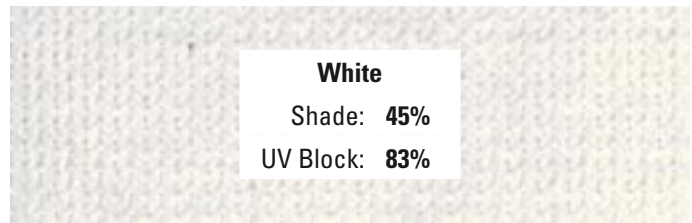
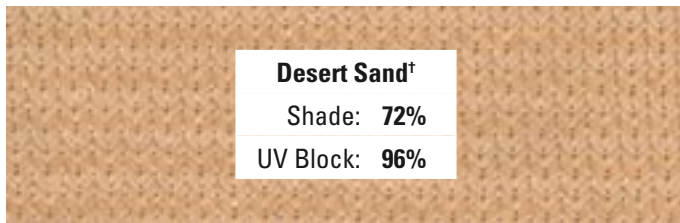
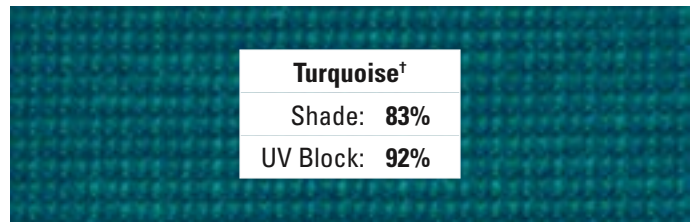
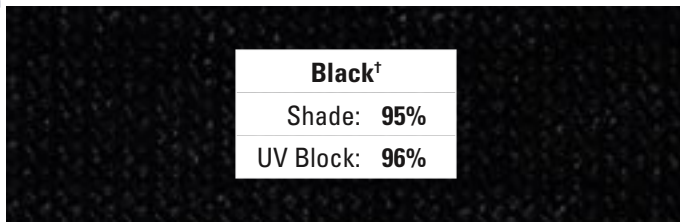
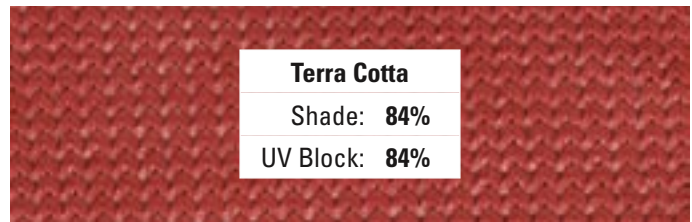
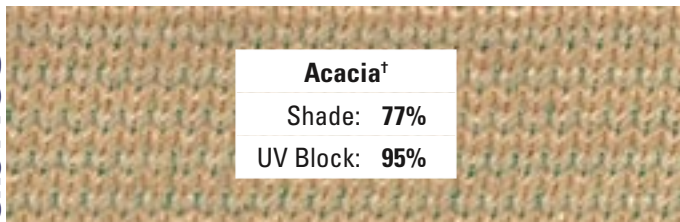
(Each post must be 1' from any edge. For example, a 25'x25' pad takes a 23'x23' unit.)

Incorrect installation voids all warranties.

Anchor bolts are not supplied by Sunguard Shade Structures Corp.

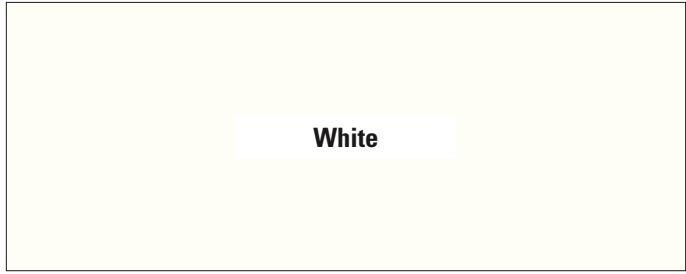
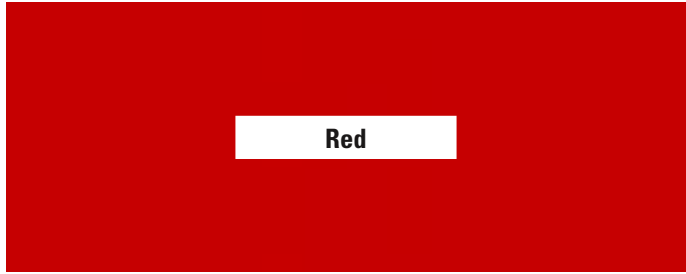
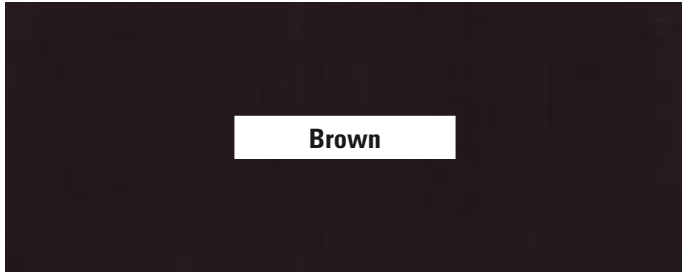
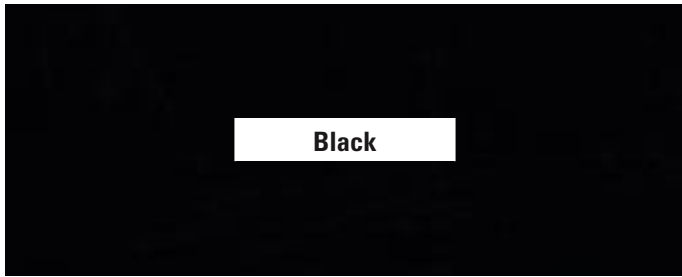






[†]Indicates fabrics certified by an independent laboratory to meet AMC Cancer Research Center guidelines.

Due to variations in printing techniques and monitors, colors may be different than they appear. Please contact Sunguard Shade Structures Corp. for a swatchbook.



Due to variations in printing techniques, monitor calibrations, and manufacturer techniques colors may be different than they

appear. Please contact Sunguard Shade Structures Corp. for a swatchbook.



Woodmere Park
Venice, FL



Fountain Apartments
Venice, FL



Englewood Sports Complex
Englewood, FL



Nokomis Park
Nokomis, FL



St Mark's Church
Venice, FL

Sarasota Growers
Sarasota, FL



Warranty

Sunguard Shade Structures' fabrics are warranted for 10 years against failure due to rot, UV deterioration, or faulty workmanship. **This warranty is non-prorated.** Steel frames are warranted for 20 years against failure due to corrosion, deterioration or faulty workmanship. This warranty does not cover vandalism, failure to provide routine maintenance, nor Acts of God. **Cover must be removed in winds expected to exceed 75 mph. Incorrect installation voids all warranties.**

General Notes

Units are designed for perimeter posts only. All units are clear span—no center support posts necessary. Most units require only four (4) posts, however, larger units and extra tall units may require additional perimeter posts.

Sunguard has over 600 standard sizes and shapes—all professionally engineered to meet national building codes and wind load requirements ASCE 7-02 (ASD, LRFD). If you don't see the size you are looking for, please call for a quote from our data bank. Prices are subject to change.

Packaging & Handling

Standard packaging and handling is included in the net price listed. Additional packaging is required west of the Mississippi River, add \$60 per unit.

Powder Coat Finishes

Sunguard proudly provides a top quality, cold-rolled, flo-coat galvanized finish as standard on all units. Customers may select one of our 10 standard powder coat colors as an alternative finish. Custom colors are available, customer must provide a swatch for matching.

Custom colors.....+10% to list price

Terms & Conditions

Prices FOB—Sarasota, Florida

4%—discount when full payment is received with order.

Net 30—from date of invoice to all government agencies and those with approved credit.

Note—Accounts exceeding 30 days of invoice will be billed finance charges at the rate of 1.5% of unpaid balance with a minimum \$25 charge.

Installation & freight are not included in the prices listed.

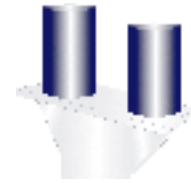
Ordering

When ordering, we **must** have six (6) essential items of information:

- 1) Model Number
- 2) Fabric Color
- 3) Steel Finish
- 4) Installation (Mounting Type)
- 5) Post Height
- 6) Most Recent Site Plan or Survey with all playground equipment noted (when requesting sealed drawings)

Attention Designers

All squares, rectangles and triangles can be connected to expand coverage or to meet architectural requirements. Units are connected by special interconnecting posts. Calculate price by using standard unit prices of the units being connected. Please specify on the purchase order that you want interconnecting units.



Sealed Drawings

If a sealed drawing is required a **site plan or survey must be included with the order, electronic format preferred.** All existing structures, including playground equipment must be noted. Additional charges will be incurred for sealed drawings.

Custom Applications

Sunguard Shade Structures' product designers and engineers can design units to meet most requirements. Send us a survey, a site plan or a proposal and we will be glad to give you a quote and preliminary design. We can custom design for snow loads and wind loads up to 170mph.

Post Height

Additional post heights of 9'-12' are available, please call for a custom quote. Remember, the higher the posts, the smaller the shade pattern; use the lowest height consistent with obstacle clearance possible.

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